

Risk Management & Insurance

Certificate

Risk and insurance affects every aspect of daily life and business. The study of risk management involves learning how to identify, assess, and manage financial risks faced by individuals or organizations and selecting the most appropriate technique to mitigate losses. One can take several paths within the insurance industry. Sales agents sell insurance, underwriters evaluate applications and determine whether to offer insurance coverage, and then there are the claims adjusters, appraisers, and investigators who manage the process of how and when insurance money is paid out. The Risk Management & Insurance Certificate will focus on the different tools and techniques used in the insurance industry.



The Risk Management & Insurance Certificate provides students with the framework needed to enter the growing field of insurance. Students in the Certificate will learn from real world risk management and insurance professionals.

Career Possibilities

Job Title	Average Salary
Claims Assistant	\$49,000
Insurance Sales Agent	\$50,600
Insurance Service Associate	\$30,600

The careers listed above may require additional education beyond a Certificate or Associates Degree. For more information about the outlook and trends, please visit the Bureau of Labor Statistics: www.bls.gov.

READY TO TAKE THE NEXT STEP?

Apply today: greatbay.edu/admissions
gbadmissions@ccsnh.edu | (603)427-7600
320 Corporate Drive
Portsmouth, NH 03801

Your Road to *Success*

24 CREDITS TO COMPLETE

RISK MANAGEMENT & INSURANCE CURRICULUM:

- ACCT 113G - Accounting & Financial Reporting I
- BUS 110G - Introduction to Business
- INSR 120G - Principles of Risk Management & Insurance
- INSR 122G - Personal Insurance
- INSR 123G - Commercial Insurance
- INSR 124G - Agency Operations
- INSR 125G - Introduction to Claims
- MKTG 101G - Introduction to Marketing

Courses are subject to change.

Please refer to Catalog for suggested pathway.

*The Risk Management & Insurance
Certificate is pending Financial Aid Eligibility.*

GAINFUL EMPLOYMENT DISCLOSURE:

View online at:
www.greatbay.edu/GERisk

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Great Bay
Community College

PORTSMOUTH / ROCHESTER